

Date: 1st Nov 2021
SMH Ref: SMH-WS-Q-2021-070

Commercial Proposal

Attention:

Mr. Mustafa Syed
Contracts Engineer
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Subject: Site Execution Services for Inspection and Overhaul on Extruder Machines at Unit 42, 43 & 44- SPCO-TAM-2022.

Your Ref#: RFQ#25000942

Dated: 20th October 2021

Dear Sir,

Thank you very much for providing us an opportunity to quote for the subjected services.

We hereby would like to submit our Commercial Proposal for "Site Execution Services for Inspection and Overhaul on Extruder Machines at Unit 42, 43 & 44- SPCO-TAM-2022." as per E-mail- Rfq# 25000942 dated 20th October 2021.

We hope our proposal suits your requirements, please do not hesitate to contact us for any further clarifications if required.

Assuring you of our best attention and prompt service at all times and look forward to your further instructions.

Thanks and Best Regards,


Johns Ullas Davis

Manager- Techno-Commercial
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COMMERCIAL PROPOSAL

Subject: Site Execution Services for Inspection and Overhaul on Extruder Machines at Unit 42, 43 & 44- SPCO-TAM-2022.
Customer Ref#: RFQ# 25000942
Dated: 20th October 2021

QUOTATION PRICE:

Sr.#	Description	Total Amount (SAR)
1	Site Execution Services for Inspection and Overhaul on Extruder Machines at Unit 42, 43 & 44- SPCO-TAM-2022	6,968,069/-
Total Lump Sum Amount		6,968,069/-
Amount In Words: Saudi Riyal Six Million Nine hundred Sixty Eight Thousand and Sixty Nine.		

Price Summary Table

Table-1; Price Schedule Summary

SPCO South-TA 2022, Extruder Works- Site Contractor

Unit no.	Price Table-Ref	Scope Summary	Cost (SAR)
Unit 42	Table-2	Extruders Works- Site Contractor, Package-Unit 42	2,479,025 /-
Unit 43	Table-2	Extruders Works- Site Contractor, Package-Unit 43	2,412,024 /-
Unit 44	Table-2	Extruders Works- Site Contractor, Package-Unit 44	2,077,020 /-

Total Price (SAR)	6,968,069 /-
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Table-2; Price Schedule - Break Up Costs

SPCO South-TA 2022, Extruder Works- Site Workcontractor Package

Equipment Ref	SCOW Ref #	SCOW Brief Description	Cost (SAR)
1- Unit 42/ZSK 380 /HDPE	1.1	Overhaul Screws, Barrels & Process Section assemblies; Overhauling of Screw & Barrels that includes all dismantling & Re-assembling of process parts, existing barrels & screws, screen changer, Die Head housing, pelletizer system (assembly & Gear Box), DAV valves, Hydraulic system & other accessories. Replacement of the damaged parts.	983,055/-
	1.2	Overhaul Suprex gearbox: Replacement of wearable parts at a minimum; Replace Oil. Change all bearings and sealing, check all installed parts as gears and shaft. This job also involves Uncoupling & Recoupling of Motor with Gear Box, solo run testing & alignment of Main Drive Motor. <i>(Motor Dismantling, Overhauling, Installation, Rigging or electrical testing is not part of this scope).</i>	1,254,843/-
	1.3	Overhaul Pellet Dewatering Dryers 42X84/85; Replacement of Bearings, sprockets & Dry Screens	241,127/-
	Sub-Total-(SAR)		2,479,025/-
2- Unit 43/ZSK 380 /LDPE	2.1	Overhaul Screws, Barrels & Process Section assemblies; Overhauling of Screw & Barrels that includes all dismantling & Re-assembling of process parts, existing barrels & screws, screen changer, Repair of Any Polymer leaks, Die Head housing, pelletizer system (assembly & Gear Box), DAV valves, Hydraulic system & other accessories. Replacement of the damaged parts.	989,868/-
	2.2	Overhaul Suprex gearbox: Replacement of wearable parts at a minimum; Replace Oil. Change all bearings and sealing, check all installed parts as gears and shaft, Repair of Gear Box Bolts. This job also involves Uncoupling & Recoupling of Motor with Gear Box, solo run testing & alignment of Main Drive Motor. <i>(Motor Dismantling, Overhauling, Installation, Rigging or electrical testing is not part of this scope).</i>	1,181,029/-
	2.3	Overhaul Pellet Dewatering Dryers 42X84/85; Replacement of Bearings, sprockets & Dry Screens	241,127/-
	Sub-Total-(SAR)		2,412,024/-
3- Unit 44/ZSK	3.1	Overhaul Screws, Barrels & Process Section assemblies; Overhauling of Screw & Barrels that includes all dismantling & Re-assembling of process parts, existing barrels & screws, screen changer, Repair of Any Polymer leaks, Die Head housing, pelletizer system (assembly & Gear Box), DAV valves, Hydraulic system & other accessories. Replacement of the damaged parts.	905,834/-

350 /PP	3.2	Overhaul Flender gearbox; Replacement of wearable parts at a minimum; Replace Oil. Change all bearings and sealing, check all installed parts asgears and shaft. This job also involves Uncoupling & Recoupling of Motor with Gear Box, solo run testing & alignment of Main Drive Motor. <i>(Motor Dismantling, Overhauling, Installation, Rigging or electrical testing is not part of this scope).</i>	1,033,399/-
	3.3	Overhaul Pellet Dewatering Dryers 42X84/85; Replacement of Bearings, sprockets & Dry Screens	137,787/-
	Sub-Total-(SAR)		2,077,020/-

Total Price - (SAR)	6,968,069/-
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WORK DURATION:

- | | | |
|----------------------------|----------------|--|
| ➤ Pre-Shutdown: | 3 Days | } 24 hours / day
Day Shift: 06:00 AM to 06:00 PM
Night Shift: 06:00 PM to 06:00 AM. |
| ➤ Mechanical Spanner Days: | 30 Days | |
| ➤ Startup Assistance: | 3 Days | |

NOTES:

1. The work duration is suggested considering that there shall be no delay on the delivery of materials, spare parts, Instructions, Information and /or services from client and that no emergent work or unforeseen conditions at the time of execution shall arise which can affect the overall timeline of any or all of the activities.
2. If Startup Support is required beyond the mentioned time line of 3 days , SMH shall support SCHEM with Manpower and Equipment's on time sheet basis after taking prior approval.
3. Any observation or issues found during the job progress shall be reported to SCHEM immediately. SMH shall not take any action unless SCHEM approval/clearance.
4. Any job that arises during the execution not specifically mentioned in initial SOW, which becomes necessary for completion of activities will be quoted as additional job and shall be executed upon Client's confirmation.
5. Any part or component repair/ refurbishment work including Engineering, Drafting, Specialist processes, machining, welding etc. which may be found necessary as a result of inspection during execution, unless specifically mentioned in the SOW shall be responsibility of the client. However, in case if such jobs are required to be performed by SMH then additional cost at actuals plus handling charges with actual timelines shall be provided for SCHEM approval. Also

in such scenario if SMH resources needs to be kept idle at site during this repair/refurbishment phase shall be charged on unit rate basis as provided in Commercial Proposal.

6. Any In-situ Machining, Drilling, Tapping if arises during dismantling of specific components or which requires any Third Party Specialized Services, which is not a part of Standard Maintenance Procedures, shall be Client's responsibility. However in case if such jobs are required to be performed by SMH then additional cost at actuals plus handling charges with actual timelines shall be provided for SCHEM approval.
7. If SMH manpower and equipment are held up at site due to any reason not attributable to SMH beyond the above stipulated schedule then the same shall be charged extra based on unit rates as provided in Commercial Proposal.
8. SMH manpower and equipment shall be demobilized from site post mechanical spanner days and small crew with basic tools shall be available for start-up support. Any resources required at site during idle days i.e. between mechanical spanner and start-up days shall be treated as additional and charged at actuals on unit rates based on timesheet.
9. Any scope deletion or equipment is removed from original SOW after mobilization shall not be considered and charged in full for the deleted equipment/scope. If it is decided post award of PO but before site mobilization then Cancellation Clause mentioned in Commercial Proposal shall be applicable.
10. Due to ongoing COVID-19 issue, it is highly expected that there will be limitations on work as per latest Govt. Regulations during Curfew, Friday/Saturday, however, any delays due to such Rules and Regulations which are beyond control of SMH shall be considered unaccountable and informed to SCHEM well in advance.

ANNEXURE I

• UNIT RATES FOR SMH MANPOWER & EQUIPMENT

Sr. No.	Category	Unit Rates/Hour (SAR)
1	Site In charge	120
2	Supervisor/ Permit Receiver	110
3	Foreman Rotating/ Permit Receiver	100
4	Millwright	80
5	Fitter/Fabricator	50
6	Rigger L-2	65
7	Rigger L-1	85
8	Store Keeper	45
9	Safety Officers	75
10	Site Coordinator	70
11	Pick Up Driver	55

12	Electrician	45
13	Stand by Man	45

Sr. No.	Equipment Description	Unit rate- (SAR)/12 hrs.
1	Tools Boxes Mechanical, Rigging, electrical	300
2	Tools & Consumable Container (20ft)	1200
3	Generator 35 KV	500
4	Hydro Torqueing machine	2750
5	Hydro Jetting machine	6000
6	Mobile Crane (90 Ton)	5500
7	Man lift	750
8	Forklift (05 Ton)	900
9	Forklift (10 Ton)	1200
10	Low Bed Trailer	750
11	Compressor 400 CFM	450

I. General Terms:

1. This quotation is valid for 90 days from the date of quotation.
2. This Quotation is submitted for the job Planned in October 2022. If there is any change in the Schedule, the same shall be intimated to SMH 2 Months in advance.
3. This quotation is issued without any obligations and any resulting order is subject to review for acceptance.
4. This quotation is based on the data gathered and received from client as well as the notation and observation made by our technical representatives during the site visit. Any changes to the conditions of the equipment thereafter or at the time of your acceptance of this offer shall allow us to re-evaluate our proposal if necessary.
5. Any future enhancement in the scope of work as may be required or as per request by the client shall be charged separately. Such requests shall be communicated officially, in email or documented as an addition or amendment to the PO prior to execution.
6. SMH reserves the right to plan the equipment and personnel necessary to carry-out its scope of work without causing any delay to the job schedule. Allotment of crew and equipment will be as per SMH plan.
7. This quotation is submitted considering normal situation however in the event of any force majeure situation such as acts of God viz. floods, earthquakes, declared medical emergencies etc. or strikes or acts of War reasonably beyond our control and not able to perform its obligations then SMH shall not be liable for any damages to the client resulting from such failure to perform the project.

II. Payment Terms:

1. 100% within 30 days from date of submission of invoice, by cheque/TT to our account.
2. Value Added Tax shall be applicable extra at actuals at the time of invoicing

- No provision is made for retention or proposed price exclude any form of duty or any other taxes or levy which would be for account of customer.

III. Cancellation Terms:

Cancellation of order is generally not acceptable, Client may terminate this order in whole or in part (equipment scope deletion) after agreement with SMH Industrial Services upon payment of reasonable charges as mentioned below based on all expenses incurred towards mobilization and demobilization, salaries, visa, air ticket, other administrative expenses etc.

Description	Cancellation Charges (%)
Post Mobilization	100 % of Lump Sum Value
0-1 Week	70% of Lump Sum Value
2-3 Weeks	50% of Lump Sum Value
4-6 Weeks	30% of Lump Sum Value

IV. Prepone / Postpone Terms:

- If the project schedule is prepone or postponed in general from the TAM/SD date as mentioned in PO or agreed during Kick-off Meeting post award of PO, additional 20% of quoted Lump Sum Value shall be charged as premium towards project preparation expenses. Acceptance of revised schedule shall be confirmed subject to availability of resources.
- In case of project postponement notice within 1 week from the TAM/SD start date, resources planned for the project shall be charged on unit rates basis and timesheets shall be submitted to Client.

V. Liability Terms :

- In no event SMH shall be liable for any consequential, incidental, indirect or special damages including loss of use, loss of data, loss of profit or revenue, cost of capital, cost of substitute equipment, facilities or services, downtime cost, whether directly or indirectly, incurred by customer with respect to the Services.
- In no event SMH's liability to Customer shall exceed the contractual price of the Services.
- SMH's maximum liability for defective service shall be limited to the cost of re performing the defective service and under no circumstances shall the cost exceed the amount of this service contract.

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